

| <b>Program Name</b>                                      | <b>Program Outcome</b>   |
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| <b>Bachelor of<br/>Financial<br/>Markets<br/>(B.F.M)</b> | PO1: This Program will help the students bring an additional avenue of self-employment and knowledge needed to become Financial Management Advisor and helps students to understand how Financial Market works.<br>PO2: It will provide an adequate exposure to the operational environment in the field of financial market & other related financial services.<br>PO3: It will make students more employable in Financial Market Industries. |



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| <b>Program Name and Semester</b> | <b>Bachelor of Financial Markets (B.F.M)<br/>Semester -I</b> |
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| <b>Course Name</b>               | <b>Course Outcome</b>   |
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| Financial Accounting-I           | CO1: To understand Meaning, principles and Scope of Accounting, Accounting standards, IFRS and accounting in computerized environment.<br>CO2: To analyse accounting cycle, classification of expenditure and receipts.<br>CO3: To prepare depreciation accounting and trial balance.<br>CO4: To Prepare and present Manufacturing/ Partnership Final Accounts in horizontal format.                    |
| Introduction to Financial System | CO1: To get complete understanding Indian Financial System.<br>CO2: To think about various financial products and instruments.<br>CO3: To understand the core subject in better way.  |
| Business Mathematics             | CO1: To understand the concept of Ratio Proportion and Percentage and its practical application.<br>CO2: To interpret the concept of Profit & Loss and its practical application.<br>CO3: To use the concept of Interest & Annuity and its practical application.<br>CO4: To associate the concept of Shares and Mutual Funds and its practical application.  |
| Business Communication I         | CO1: To understand the process of communication and its application in real life.<br>CO2: To evaluate the importance of medium in the effective communication and feedback.<br>CO3: To identify various barriers and ways to overcome them for effective communication.<br>CO4: To know various channels of communication Verbal nonverbal communication. Different modes of communication /E commerce. |
| Foundation Course I              | CO1: To have an overview of Indian society, its regional and demographic variations.<br>CO2: To relate the concept of disparity arising due to gender inequality and other linguistic differences.<br>CO3: To know duties and values to strengthen the societal values.<br>CO4: To compare Indian constitution and other political processes.   |
| Business Environment             | CO1: To analyses Business and its Environment.<br>CO2: To Examine Business and Society.<br>CO3: To relate Contemporary issues.<br>CO4: To know various aspect of International Environment.   |



| <b>Course Name</b>   | <b>Course Outcome</b>   |
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| Business Economics I | CO1: To gain basic knowledge of the operation of the business economics.<br>CO2: To apply the different concepts of demand, cost and production.<br>CO3: To employ marginal analysis for decision making.<br>CO4: To understand and gain analytical skills for understanding market structures.<br>CO5: To compare different pricing methods. |



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| <b>Program Name and Semester</b> | <b>Bachelor of Financial Markets (B.F.M)<br/>Semester -II</b> |
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| <b>Course Name</b>        | <b>Course Outcome</b>   |
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| Financial Accounting II   | CO1: To understand accounting for issue of shares and debentures.<br>CO2: To understand concept of bonus shares and accounting of issue of bonus shares.<br>CO3: To acquaint with revised schedule VI, valuation of shares and goodwill, accounting of buyback of shares and own debentures, valuation of investments CO4: To acquire knowledge about GAAPs, Indian Accounting Standards and accounting in computerized environment.  |
| Principles of Management  | CO1: To get complete understanding of management of business.<br>CO2: To plan, execution and control of various activities.<br>CO3: To develop the analytical ability of the student to think and act systematically and smartly based on the situation.  |
| Business Communication II | CO1: To familiarize the learners to various communication technologies used to overcome communication barriers.<br>CO2: To train the students to be comfortable with and know about various types and the importance of group communication.<br>CO3: To enhance written language proficiency in business correspondence.<br>CO4: To acquaint the students with report writing and the various types of reports.   |
| Business Statistics       | CO1: To understand the concept of Sampling and its application in real life.<br>CO2: To evaluate the concept of Measure of Central Tendency and its application in real life.<br>CO3: To analyse the concept of Measure of Dispersion and its application in real life.<br>CO4: To understand the concept of Correlation and regression and its application in real life.   |
| Foundation Course II      | CO1: To understand the concepts of liberalization, privatization and globalization and its effect on shaping Indian economy.<br>CO2: To comprehend the growth of information technology and communication and its impact on everyday life.<br>CO3: To develop a brief understanding about issues related to constitutional rights and an insight into the fundamental rights with respect to social, economic and political rights.<br>CO4: To Recognize the importance of environment and allied problems. |



| <b>Course Name</b>    | <b>Course Outcome</b>   |
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| Environmental Science | CO1: To basic concepts related to composition of environment.<br>CO2: To degradation of the environment through depletion of resources such as air, water and soil, which is deterioration of ecosystems.<br>CO3: To sustainability is a broad discipline, giving student's insights for ecological balance.<br>CO4: To non-Conventional energy sources are gaining importance due to high demand of conventional energies. |
| Computer Skills I     | CO1: To understand Computer Fundamentals.<br>CO2: To understand History of Windows OS.<br>CO3: To think on uses of Internet and related technologies.<br>CO4: To make students comfortable with Microsoft and Excel.  |



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| <b>Program Name and Semester</b> | <b>Bachelor of Financial Markets (B.F.M)<br/>Semester -III</b> |
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| <b>Course Name</b>    | <b>Course Outcome</b>  |
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| Debt Market I         | CO1: To understand basic concepts of Debt Market & Fixed Income Securities.<br>CO2: Detailed understanding of fixed income securities and their various categories.<br>CO3: Latest learning on economic indicators and fixed income markets.<br>CO4: Challenges faced by Portfolio Management in fixed income market – domestic & international.                                   |
| Equity Market I       | CO1: To get complete understanding of equity market including regulatory framework, fundamental & technical analysis.<br>CO2: To think about function of SE and practical applicability of statistical analysis etc.<br>CO3: To participate in Indian equity market.   |
| Portfolio Management  | CO1: To understand the concept of Portfolio Management and its practical application.<br>CO2: To analyse the Portfolio Management Strategies and its practical application.<br>CO3: To evaluate the concept of Portfolio Analysis and its practical application.<br>CO4: To relate the concept of Portfolio Revision and performance management and its practical application.     |
| Business Law I        | CO1: To make aware about provisions of Contract Act.<br>CO2: To study the different Negotiable Instruments.<br>CO3: To understand the provisions of Special Contract Act.  |
| Computer Skills II    | CO1: To understand the concept of Advance Spread sheet and its practical application.<br>CO2: To analyze the concept of Data Based Management System and its practical application.<br>CO3: To understand the concept of Modern E Business Software Systems and its practical application.<br>CO4: To evaluate the concept of Emerging Technologies and its practical application. |
| Management Accounting | CO1: Basic understanding of Management Accounting.<br>CO2: Understanding Analysis and interpretation of Accounting.<br>CO3: To Acquaint with Ratio analysis and interpretation based on vertical financial statements.   |



| <b>Course Name</b>                      | <b>Course Outcome</b>   |
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|   | CO4: To understand importance of cash flow management in business and preparation of cash flow statement as per accounting standard 3.<br>CO5: To know about various aspects of working capital management and its estimation.                        |
| Foundation Course III<br>(Money Market) | CO1: To understand the Money market and its Instruments.<br>CO2: To know the Money market is regulated by various Regulatory Framework.<br>CO3: To Learn Various Instruments in Money market.<br>CO4: To know the recent development in Money market. |



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| <b>Program Name and Semester</b> | <b>Bachelor of Financial Markets (B.F.M)<br/>Semester -IV</b> |
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| <b>Course Name</b>                               | <b>Course Outcome</b>   |
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| Debt Market II                                   | CO1: To understand basic concepts of Debt Market & Fixed Income Securities.<br>CO2: To understand if fixed income securities and their various categories.<br>CO3: To learn economic indicators and fixed income markets.<br>CO4: To identify the challenges faced by Portfolio Management in fixed income market – domestic & international. |
| Equity Market II                                 | CO1: To get knowledge about valuation and statistical Analysis.<br>CO2: To think about the system of stock market and factors affecting price.<br>CO3: To participate in Indian equity market.  |
| Merchant Banking                                 | CO1: To understand the concept of Merchant Banking.<br>CO2: To relate the Initial Public Offering (IPO).<br>CO3: To compare issue of DRs, ADRs and CPs.<br>CO4: To understand the Issue of Bond and Debentures.   |
| Business Law II                                  | CO1: To study the provisions of different Business/Commercial law.<br>CO2. To make aware about intellectual Law.<br>CO3. To understand the current issue & its legality issue.  |
| Corporate Finance                                | CO1: Basic understanding about corporate finance.<br>CO2: To learn theories of capitalization, cost of capital and Break Even Analysis.<br>CO3: To Understand capital structure theories, cost of capital and basics of capital budgeting.<br>CO4: To acquire knowledge about various sources of public finance.                              |
| Business Economics II                            | CO1: To understand Macroeconomics in detail.<br>CO2: To co relate Money, Inflation and Monetary policy.<br>CO3: To know various constituents of Fiscal policy.<br>CO4: To understand the various issues of International trade.   |
| Foundation Course IV- (Foreign Exchange Markets) | CO1: To understand foreign Exchange market and its trading volume.<br>CO2: To learn historical prospective of FERA & FEMA.<br>CO3: To understand operational aspects of For-ex market & contracts.<br>CO4: To observe Risk management in For-ex market and types of exchange rates.   |



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| <b>Program Name and Semester</b> | <b>Bachelor of Financial Markets (B.F.M)<br/>Semester -V</b> |
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| Marketing in Financial Services          | CO1: To understand foundation of service marketing.<br>CO2: To analysis the various segmentation.<br>CO3: To understand the various issues in marketing of services.<br>CO4: To know the how service quality is offered and customer satisfaction.  |
| Technical Analysis                       | CO1: To get complete understanding technical analysis.<br>CO2: To think about application of various indicators.<br>CO3: Students can analysis the share price movement and suggest to others to buy/sell/hold.   |
| Financial Derivatives                    | CO1: To understand the concept of Financial Derivatives and its practical application.<br>CO2: To analyse the concept of Futures and its practical application.<br>CO3: To evaluate the concept of Options and its practical application.<br>CO4: To compare the concept of Trading Clearing and settlement of Options and Futures and its practical application.   |
| Equity Research                          | CO1: To understand the Research and Research Methodology in Equity Research.<br>CO2: To understand the Equity Research overview.<br>CO3: To study the various fundamentals of Research.<br>CO4: To work on Companies analysis.  |
| Direct Tax                               | CO1: To understand the provisions of determining residential status of individual.<br>CO2: To study various heads of income.<br>CO3: To study deductions from total income.<br>CO4: To compute taxable income of Individuals.   |
| Business Ethics and Corporate Governance | CO1: To understand the concept of Business Ethics and its practical application.<br>CO2: To analyse the concept of Corporate Governance (Conceptual Framework) its practical application.<br>CO3: To relate the concept of Corporate Governance and Shareholders rights and its practical application.<br>CO4: To evaluate the concept of Corporate Governance Forums and Legislative Framework of Corporate Governance in India. |



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| <b>Program Name and Semester</b> | <b>Bachelor of Financial Markets (B.F.M)<br/>Semester -VI</b> |
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| Venture Capital & Private Equity | CO1: To understand the concept of venture capital and Private Equity.<br>CO2: To analyses the structure and valuation approaches.<br>CO3: To understand strategies of private equity.<br>CO4: To know exit strategies of Private Equity.   |
| Mutual Fund Management           | CO1: To get complete understanding of mutual fund industry, legalities, accounting, valuation and taxation.<br>CO2: To differentiate the types of mutual fund products, Calculation of NAV etc.<br>CO3: To develop the analytical ability of the student to become an investment advisor.            |
| Risk Management                  | CO1: To understand the concept of Risk Management and its application in real life.<br>CO2: To evaluate the Risk and techniques.<br>CO3: To understand the concept of Foreign Exchange Risk.<br>CO4: To investigate the concept of Interest Rate Risk.   |
| Strategic Corporate Finance      | CO1: To understand basics of Strategic Corporate Finance and Strategic cost management.<br>CO2: To study about various sources of financing available for corporates.<br>CO3: To recognise methods of company valuation and management buyouts and buy ins.<br>CO4: To learn credit risk management. |
| Organization Behavior            | CO1: To understand the Organization behaviour.<br>CO2: To understand others, Interpersonal relationships.<br>CO3: To evaluate behaviour and Team behaviour.<br>CO4: To recognize Stress management and change.   |

